

The Women Veteran Entrepreneurs of Color (WVE) Initiative of Morgan State University EDAC's W.O.M.E.N. Presents

National Women Veteran's Day Entrepreneurship Conference

THEME: EMPOWERED, EQUIPPED, ELEVATED: WOMEN VETERANS THRIVING IN BUSINESS

Join us for a day of:



- Interactive workshops & and clinics: Become contract-ready and build your business.
- Networking opportunities: Connect with fellow veterans and industry leaders.
- Celebrate achievements:
 See 9 inspiring women
 veterans honored.

Morgan State University

JUNE '

12 th

2024

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Special Thank You to Our Event's Sponsors!















W.O.M.E.N. WOMEN VETERAN ENTERPRINTURS OF COLOR (WVE) INITIATIVE OGGERATO BY TRUMBE

Master & Mistress of Ceremony of Ceremony



Omar Muhammad

HBCU Alumni Entrepreneur Community Builder | EN-TRE-PRE-NEUR | Ecosystem Builder | Workforce Training | Economic Development. Omar is passionate about empowering diverse communities through entrepreneurship ecosystems. I help forprofits, nonprofits, government agencies, educational institutions, and communities build sustainable economic development frameworks.



Danielle Davis

State of Maryland's first Veteran-Owned Small Business Enterprise (VSBE) Compliance Manager with the Governor's Office of Small, Minority, and Women Business Affairs. Since taking on this role in November 2021, Danielle has tripled state's certified veteran-owned the small database, **VSBE** business digitalized the certification process, and hosted many trainings on how to be successful in the state contracting arena.



WELCOME!



Dr. Patricia Williams-Dockery, MSU Assoc. VP Academic Affairs

As Associate Vice President, Professor of Sociology & Anthropology, affiliate faculty in English and Women's, Gender and Sexuality Studies (WGS), Academic Affairs, oversees faculty affairs, the Earl S. Richardson Library, Center for Innovation in Instruction and Scholarship (CIIS), Entrepreneurial Assistance Center (EDAC), Murphy Fine Arts Center (MFAC), Robert M. Bell Center for Civil Rights in Education, faculty honors and internal grant competitions, Morgan Reads, honorary doctorate degree nominations, academic affairs external partnerships with IBM, UNCF, and Morgan's Ivy-League partnerships with Yale, Harvard, and Brown universities, and faculty awards and academic convocations.

Secretary Anthony Woods, Maryland Department of Veterans Affairs

As the Secretary of the Maryland Department of Veterans Affairs, assists veterans, active duty service members, and their families and dependents in securing benefits earned through uniformed service. Secretary Woods' military career began when he attended West Point and was commissioned as a Lieutenant in the U.S. Army. He served two tours of duty in Iraq, where he earned a Bronze Star for his service. He currently holds the rank of Major and serves as an intelligence analyst assigned to the Joint Staff at the Pentagon.



PROGRAM SCHEDULE

9:00 AM - 10:00 AM 10:00 AM - 10:25 AM

REGISTRATION AND NETWORKING





Greetings from <u>Dr. Patricia Dockery</u>

MSU Assoc. VP Academic Affairs



WELCOME ADDRESS

Omar Muhammad MSU EDAC Director



Special Guests Appearances From:

Secretary Anthony Woods, Maryland Department of Veterans Affairs

10:30 AM - 11:25 AM STATE PROCUREMENT - PANELIST



MODERATOR:

Danielle Davis

Veteran Small Business Enterprise Compliance Manager Maryland Governor's Office of Small, Minority, and Women Business Affairs



Wallace Sermon, II, JD, M.B.A, Maryland Chief Procurement Office of State Procurement



Roslyn Davis, PMP, DASM President and CEO RoDa Business Solutions



<u>Sean A. Stinnett</u>, MBE/VSBE/SBR Liaison & MBE/VSBE Compliance Supervisor at MD Department of General Services.



Erica Dobbs, President/CEO, Dobbs Defense Solutions

11:30 AM - 12:30 PM





MODERATOR:

Andrea Jackson
Principal DPN Group



<u>Joshua Jordan</u>, Director of Acquisition and Chief of the Contracting Office at the Federal Railroad Administration (FRA)



<u>Christopher Jones</u>, NH-IV, USAF, Acting Director, Office of Small Business Programs Air Force District of Washington (AFDW)



<u>Jamala A Peyton</u>, Department of Commerce Executive Director, Office of the Secretary, OSDBU



<u>**Debbie Brodt-Giles**</u> Program Manager Dept of Energy, National Renewable Energy



<u>Fredric A. Navarre</u>, Senior Advisor Minority Business and Workforce Division Office of Energy Justice and Equity U.S. Department of Energy

Lunch & Recognition

12:35 PM - 1:45 PM

Female Veteran Honorees Citation Awards Presentation





Roslyn Davis
President and CEO, RoDa
Business Solutions



<u>Hyacinth Tucker</u> <u>The Laundry Basket, LLC.</u>



Melody CampbellOwner and principal of Everett Benfield
Advisors



Bernadette Fobbs LTC (R) U.S Army



Susan Emmaline Taylor King
Eastern Aircraft Assembly Supervisor and
Educator



C. Nicole Orr
Owner & Operator
A&C Pack and Ship, LLC
Certified WOSB, Veteran/HubZone



Andrea JacksonPrincipal DPN Group



Sharon Brown JacobsStrategic Alliances Group, INC,
President/CEO



Detra DanielsWomen Veteran Advocate



Roslyn Jones

Maryland Department of Veterans Affairs Women Veterans/Inclusion Program Manager

W.O.M.E.N. WOMIN VETERAN ENTREPENHURS OF COLOR (WRS) INITIATIVE ORGANICAL STREETS OF THE STREET

NATIONAL WOMEN VETERAN'S ENTREPRENEURSHIP CONFERENCE BOOKLET

Ginger Miller

CEO WVI FOUNDATION, ADVISORY BOARD MEMBER NORTHWEST FCU, USO BOARD OF GOVERNORS (PRESIDENTIAL APPOINTEE)

KEYNOTE ADDRESS



Ginger Miller is a native New Yorker, and former homeless service-disabled Navy veteran turned White House Champion of Change for Women Veterans, President and CEO of Women Veterans Interactive Foundation and now Presidential Appointee.

After caring for her husband, a disabled veteran who suffered from Post-Traumatic Stress Disorder for over a decade and experiencing homelessness with her family, Mrs. Miller vowed to be victorious and worked three jobs and went to school full time to pull her family out of homelessness.

Determined to give back to her fellow veterans, Mrs. Miller formed the nonprofit organization John 14:2, Inc in 2009 which was instrumental in starting the first Prince Georges County Homeless Veteran Stand Down. Through Ginger's

advocacy and outreach efforts with John 14:2, Inc, she hosted Veteran Round Tables in Annapolis, Maryland and was appointed to and served as Chairwoman of the Prince George's County Veterans Commission, as a commissioner on the Maryland Commission for Women, as a member of the Maryland Caregivers Coordinating Council and as a member of the Maryland Veterans Resilience Advisory Council.

In 2011, Ginger started Women Veterans Interactive (WVI), a division of John 14:2, Inc. With a mission of meeting women veterans at their points of need through Advocacy, Empowerment, Interaction, Outreach, and Unification, WVI took off and became a leading member-based nonprofit organization for women veterans. Supporting more than 5,000 women veterans since inception, in 2018 WVI became a stand-alone nonprofit organization and with approval from the IRS in 15 days, Women Veterans Interactive, Inc was formed.

Under Ginger's leadership, Women Veterans Interactive Inc forged ahead to create impactful solutions-based programs to address the unique needs of women veterans. Mrs. Miller has worked diligently to secure critical partnerships needed to assist in delivering support services to women veterans through WVI programs. Some partners and grantors include The U.S. Department of Veterans Affairs Center for Minority Veterans, Wells Fargo Foundation, Bank of America Foundation, USAA, Comcast NBCUniversal, Medallia, Paralyzed Veterans of America.

To proactively support the ever-changing diverse population of women veterans and military women, Ginger created the Women Veterans Interactive Foundation. Founded upon the vision and growth of Women Veterans Interactive (WVI), the Women Veterans Interactive Foundation (WVIF) is a national 501(c)3 nonprofit organization addressing the unique and often unrecognized challenges facing our nation's approximately 2.3 million women Veterans. WVIF supports women veterans through dedicated research, tailored support programs, training, and resources to equip them at all stages of their military transition, all delivered through a comprehensive ecosystem.

Keeping in the spirit of service, Ms. Miller was recently appointed by President Joe Biden to the USO Board of Governors and Maryland's Governor Wes Moore appointed Ms. Miller to the Board of Trustees of the Maryland Trust. She currently serves as an Honorary Commander for the 316th Operations Group at Joint Base Andrews, on the Advisory Board of Northwest Federal Credit Union and just completed a five-year term on the Advisory Committee on Minority Veterans at U.S. Department of Veterans Affairs where she completed her last two terms as Chairwoman.

Awards: 2023 Nation's Finest 50 Award, 2022 University Maryland Global Campus Edward A. Parnell Outstanding Alumnus Service Award, Department of Veteran Affairs Center for Women Veterans 2019 Trailblazer Award, Southern Company 2018 Champion for Women Veterans, Northern Virginia Chamber of Commerce the 2018 Lifetime Distinguished Service Honoree, Congressional Black Caucus Foundation Distinguished Veterans' Rights Activist 2018 Avoice Heritage Award alongside General Colin Powell, Joint Base Myer-Henderson Hall, 2017 Keeper of the Community Award, Baltimore City Chamber of Commerce 2015 Small Nonprofit Innovator, 2014 BET Honors Sole Beneficiary, Prince George's County, Maryland 2014 County Executive Community Service Award, 2013 Maryland Governor's Service Award for Volunteers, 2013 White House Champion of Change Award for Women Veterans, and the UnitedBlack Fund Inc 2012 Veterans Champion Award.

Features: Emory University, DAV magazine, AMVETS magazine, Black Enterprise, L.A. Times, TIME magazine, Washington Post, Fox 5, Defense News and Essence magazine.

Mrs. Miller holds a Bachelor's Degree in Accounting from Hofstra University and a Master's Degree in Nonprofit and Association Management from University of Maryland Global Campus.

Business and Health Clinics



Facilitator
Carol - Ann Boothe

2:00-3:00PM

Pricing & Rates:

Intro to Pricing & Rates for Government Contracting

Conference Room 212A

President & CEO/ Managing Director



Facilitator
Pamela Minor

Maryland APEX Center / Capability Statement:

How to Write an Impactful Capability Statement

Conference Room 210B

Procurement Specialist and VA Certified Counselor Maryland APEX Center



Facilitator
Lonnette Bryan

General Services Administration:

How to get a GSA Multiple Award Schedule Contract

Conference Room 210A

an President and CEO, GSA FEDERAL SOLUTIONS, LLC



Facilitator
Ann Frank

Business Startup Clinics

How to Start Your Business Right!

Conference Room 212A

GCDF, and Director of the Baltimore Metro Women's Business Center (WBC) hosted by MSU Entrepreneurial Development and Assistance Center (EDAC)



Facilitator

VA Healthcare

Veteran Benefits and Health Information for Women

Conference Room 316

Dr. Paula Smith-Benson

Peer Specialist Maryland VA Health Care System



Conference Exhibitors

| Company/Business | Contact Person | Em <mark>ail Address</mark> |
|---|---|--|
| MSU Entrepreneurial Development and Assistance Center | Omar Muhammad, Director | yvette.racks@morgjan.edu omar.muhammad@morgan.edu |
| Baltimore Metro Women's Business Center | Ann Frank, Director | baltmetrowbc@morgan.edu ann.frank@morgan.edu |
| Maryland Capital Enterprises | Nick Rudolph Baltimore Regional Director MCE, Inc | nrudolph@marylandcapital.org |
| Meridian Management Group | Tim Smoot, Senior Vice President and CFO Meridian Management Group/ Stanley Tucker | tim.smoot@mmgcapitalgroup.com |
| Maryland Technology Development Corporation (TEDCO) | Troy LeMaille/ Tammi Thomas Chief Development and Marketing Manager Maryland Technology Corporation (TEDCO) | tthomas@tedcomd.com |
| Maryland Department of Commerce Military Loan Program | Celester Hall Program Manager Maryland Department of Commerce Financing Loan Programs | les.hall@maryland.gov |
| Maryland Department of Commerce Military Bases Liaison | Lisa Swoboda Senior Director Office of Military and Federal Affairs/ Amy Duray Military Bases Liaison Maryland Department of Commerce | lisa.swoboda@maryland.gov; amy.duray@maryland.gov |
| The Veterans Enterprise Training and Services Group | Joe Wynn President, CEO, and Board Chairman The Veterans Enterprise Training and Services Group | j <u>oe@vetsgroup.org</u> |
| Maryland Department of Labor Veteran's | Mark Pindell Regional Local Veterans Employment Representative Maryland Department of Labor, Licensing and Regulation | mark.pindell@maryland.gov |
| Maryland VA Health Care System Women's Health Care | Dr. Paula Smith-Benson Peer Specialist Maryland VA Health Care System | roslyn.jones1@maryland.gov |
| The Lane Construction Company | John Downing DBE Manager Lane Construction Corporation | JFDowning@laneconstruct.com |
| Maryland Department of General Services Office of State Procurement/ e Maryland Marketplace | Sean Stinnett Liaison and Compliance Supervisor Maryland Department of General Service Strategic Sourcing and Procurement Diversity | sean.stinnett1@maryland.gov |
| Maryland Governor's Office of Small, Minority, and Women Business Affairs | Danielle Davis Veteran Small Business Enterprise Compliance Manager Maryland Governor's Office of Small, Minority, and Women Business Affairs | eduardo.hayden@maryland.gov |
| VA Maryland Health Care System | Roslyn Jones MD Department of Veterans Affairs Program Manager Women Veterans/Inclusion Program Communications, Outreach & Advocacy Program | roslyn.jones1@maryland.gov |

Conference Exhibitors

| Company/Business | Contact Person | Email Address |
|---|---|--------------------------------|
| U.S. General Services Administration | Lanelle Chisolm, PMP® GSA National Account Manager Dept of State, USDA, SBA, and Small Independent Agencies Office of Customer and Stakeholder Engagement/Federal Acquisition Service | lanelle.chisolm@gsa.gov |
| Air Force District of Washington at Joint Based Andrews | Christopher "Chris" Jones, NH-IV, DAF Acting Director, Office of Small Business Programs Air Force District of Washington (AFDW) | Christopher.Jones.95@us.af.mil |
| U.S. Small Business Administration Baltimore District Office | Caroline Henson Business Opportunity Specialist U.S. Small Business Administration | caroline.henson@sba.gov |
| U.S. Department of Commerce | Jo-Lynn Davis Bureau Small Business Specialist National Institute for Standards and Technology (NIST) U.S. Department of Commerce | j <u>o-lynn.davis@nist.gov</u> |
| U.S. Department of Energy | Debbie Brodt-Giles Program Manager and Strategic Advisor for the National Renewable Energy Laboratory's Joint Institute for Strategic Energy Analysis (JISEA) | Debbie.Brodt.Giles@nrel.gov |
| U.S. National Institutes of Health | Annette Owens-Scarboro Small Business Program Manager/HBCU Coordinator National Institutes of Health | scarbora@od.nih.gov |

Resources





Podcast/ Webinar Speaker: Find and Click on the Names highlighted in RED to View their WVE Podcast or WVE Webinar on our Youtube Channel!

| Name | Business Email | Company Information |
|---------------------------|--------------------------------------|----------------------------------|
| Nancy Clark | Hello@pureimaginationconsulting.com | Pure Imagination Consulting |
| <u>Naomi Evans</u> | nevans@nepremierrealty.com | NE Premier Realty. |
| Natasha Gordon | rgfenterprises.llc@gmail.com | RGF Enterprises, LLC |
| Nerissa Malloy | info@nerissamalloy.com | Nerissa Malloy LLC |
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| Nykaa Brannum | nailsxkaature@gmail.com | *Aspiring Entrepreneur |
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| Sierra Copper | coppersierras@gmail.com | *Aspiring Entrepreneur |
| Sjonna Wesley | Sjonnascreations@gmail.com | DNB Eastern Shore Kitchen |
| Stacia Dashiell | Abeautifulu2019@gmail.com | A Beautiful U Beauty Supply |
| <u>Tanya M. Taylor</u> | tanya@egwealth.info | EG Whiteley Ent |

BUSINESS LEGISLATION

Staying abreast on small business updates on support from the local, state and federal government keeps us aware on what resources are available for our entrepreneurial ventures. Please note that these are only a few highlights of resources available to small businesses and does not exhaust all available resources. Text in BLUE have live links.



American Rescue Plan: (Also called the COVID-19 Stimulus Package) delivers relief in the wake of the coronavirus to the American Economy and its people through the following highlighted points of interest:

- State Small Business Credit Initiative (SSBCI)
- Small Business Tax Credit Program
 - Employee Retention Credit
 - Paid Leave Tax Credit
- Emergency Capital Investment Program
- Paycheck Protection Program
 - Small Business Paycheck Protection Program
 - Economic Injury Disaster Loans
- COVID19 Economic Relief
 - Airline and National Security Relief Programs
 - Coronavirus Economic Relief for Transportation Services
 - Payroll Relief Programs

<u>Bipartisan Infrastructure Law</u>: Addresses inequities, environmental justice, and spur economic opportunity to many communities across America that have "faced environmental injustices – from bearing the brunt of toxic pollution, underinvestment in infrastructure and critical services, and disproportionate exposure to the impacts of climate change" through the following highlighted points of interest:

- Clean Drinking Water
- Legacy Pollution
- Public Transit
- Clean School Buses
- Modern and Clean Infrastructure
- Resilience

<u>Build Back Better:</u> this framework exists to meet its climate goals, create millions of goodpaying jobs, enable more Americans to join and remain in the labor force, and grow our economy from the bottom up and the middle out.

<u>CHIPS and Science Act:</u> boosts American semiconductor research, development, and production, ensuring U.S. leadership in the technology that forms the foundation of everything from automobiles to household appliances to defense systems. The CHIPS and Science Act will unlock hundreds of billions more in private sector semiconductor investment across the country, including production essential to national defense and critical sectors.

Executive Order (E.O.) 13985 E.O. on Diversity, Equity, Inclusion, and Accessibility in the Federal Workforce: an order directed all federal agencies to evaluate and identify gaps in advancing equity with underserved communities, including racial and ethnic equity, in their policies, programs, and partners.

BUSINESS LEGISLATION

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Executive Order (EO) 14005, Ensuring the Future is Made in All of America by All of America's Workers: It is a priority of the Biden-Harris Administration to maximize the use of goods, products, and materials produced in, and services offered in, the United States. It is expected that whenever possible, federal agencies should procure goods, products, materials, and services from sources that will help American businesses compete in strategic industries and help America's workers thrive.

Inflation Reduction Act: building a better America and delivering on President Biden's vision to make sure the United States—powered by American workers—remains the global leader in clean energy technology, manufacturing, and innovation. The Inflation Reduction Act's \$370 billion in investments will lower energy costs for families and small businesses, accelerate private investment in clean energy solutions in every sector of the economy and every corner of the country, strengthen supply chains for everything from critical minerals to efficient electric appliances, and create good-paying jobs and new economic opportunities for workers.

Justice40 Initiative: A federal government goal aiming for "40 percent of the overall benefits of certain Federal investments flow to disadvantaged communities that are marginalized, underserved, and overburdened by pollution in the following categories of investment:

- climate change
- clean energy and energy efficiency
- clean transit
- affordable and sustainable housing
- training and workforce development
- remediation and reduction of legacy pollution
- development of critical clean water and wastewater infrastructure

OMB Memorandum M-21-26: Increasing Opportunities for Domestic Sourcing and Reducing the Need for Waivers from Made in America Laws, June 11, 2021, provides tactical guidance on how each agency can meet the requirements in EO 14005.

- Requires HHS to strengthen internal controls by standardizing Buy American Act waiver processes.
- Follow-up to OMB Memo M-21-26, Improving the Transparency of Made in America Waivers, October 26, 2021, from Made in America Laws.
 - Builds upon M-21-26 by providing specific guidance on the use of a digital waiver portal to submit proposed 'Made in America' waivers to the MIAO.

<u>Women Small Business Owner Support:</u> These resources mentioned in a March 2023 address by the Biden Administration announces new resources supporting Women Small Business Owners through the following highlighted points of interest:

- Providing Resources and Mentorship to Women Small Business Owners
- Expanding Access and Avenues to Capital
- Leveraging Federal Spending to Support Small Businesses

SMALL BIZ BASICS

RESOURCES (GENERAL)



- Association of Procurement Technical Assistance Centers (APTAC) (Becomes <u>APEX Accelerators</u>):
- https://www.aptac-us.org
- APEX Accelerators: https://www.apexaccelerators.us/#/
- BidSpeed (Government Contracts): https://fedbidspeed.com/
- Certifications and Programs (GSA): https://www.gsa.gov/small-business
- Certifications (SBA): https://certify.sba.gov/
- Commercial and Government Entity Code (CAGE) Codes: https://cage.dla.mil/Home/UsageAgree
- Contracting Assistance Programs (SBA):
 - https://www.sba.gov/federal-contracting/contracting-assistance-programs
- Contract-Awarded Labor Category (CALC): https://calc.gsa.gov
- Contractor Team Arrangement (CTA) (GSA Schedule): https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedule/schedule-features/contractor-team-arrangements
- Contracting Resources: https://fedbizaccess.com/fedbiz-connect-resources/
- Cybersecurity Maturity Model Certification (CMMC) Requirements: https://www.acq.osd.mil/cmmc/index.html
- Dynamic Small Business Search: http://dsbs.sba.gov/dsbs/search/dsp dsbs.cfm
- Federal Acquisition Regulations (FAR) System: https://www.acquisition.gov/browse/index/far
- Federal Contracting Guide (SBA): https://www.sba.gov/federal-contracting/contracting-guide
- Federal Procurement Data System: http://www.fpds.gov/
- Maryland Governor's Office of Small, Minority & Women Business Affairs: https://gomdsmallbiz.maryland.gov/Pages/default.aspx
- Government Surplus Auctions: https://www.govdeals.com
- Govology: https://govology.com
- Grant Search: https://www.grants.gov
- **GSA Schedule:** https://www.gsa.gov/small-business/small-business-resources/training-resources/getting-on-the-gsa-schedule
- GSA SmartPay for Vendors: https://smartpay.gsa.gov/content/gsa-smartpay-vendors
- NAICS (North American Industry Classification System) Codes: https://www.census.gov/naics/
- National Minority Supplier Development Center: https://nmsdc.org/
- Office of Management And Budget (OMB) Memoranda: https://www.whitehouse.gov/omb/information-for-agencies/memoranda/#memoranda-2022
- Office of Small & Disadvantaged Business Utilization Council: https://www.va.gov/osdbu/council/interagency-council.asp
- An Overview of Small Business Contracting: https://sgp.fas.org/crs/misc/R45576.pdf
- Permits and Licensing: https://www.sba.gov/licenses-and-permits
- Procurement Readiness Guide for Small Businesses:
 - https://www.va.gov/osdbu/docs/procurementReadiness FULL.pdf
- Product and Service Code (PSC) Manual: https://www.acquisition.gov/psc-manual
- SAM.Gov Business Registration: https://sam.gov/content/home
- Small Business Local Assistance Centers Search (SBA): https://www.sba.gov/local-assistance
- SubContracting Network(SubNet) (SBA): https://eweb1.sba.gov/subnet/client/dsp Landing.cfm
- Tax Identification Number (TIN): http://www.irs.gov/smallbiz
- Unique Entity ID: https://www.gsa.gov/about-us/organization/federal-acquisition-service/technology-transformation-service/technology-transformation-services/integrated-award-environment-iae/iae-systems-information-kit/unique-entity-identifier-update
- Women's Business Enterprise National Council (WBENC): https://www.wbenc.org
- Women Impacting Public Policy (WIPP) ChallengeHER Program: https://challengeher.us

SMALL BIZ BASICS

RESOURCES (VETERANS)

- Boots to Business (SBA): https://www.sba.gov/sba-learning-platform/boots-business
- Certification for Veteran Small Businesses (VetCert) Portal: https://veterans.certify.sba.gov
 - FAQ: https://veteranscertify.zendesk.com/hc/en-us/sections/10278762063895-FAQ
- Department of Defense Office of Small Business Programs (OSBP): https://www.whs.mil/About-WHS/Offices/Office-of-Small-Business-Programs-OSBP/
- Department of Veteran Affairs: https://www.va.gov
- Direct Access Program (DAP): https://www.va.gov/osdbu/outreach/dap/index.asp
- Doing Business with VA Reference Guide:
 - https://www.va.gov/osdbu/docs/DoingBusinessWithVA_ReferenceGuide.pdf
- Entrepreneurship Bootcamp for Veterans (EBV):
 https://ivmf.syracuse.edu/programs/entrepreneurship/start-up/ebv/
- HIRE Vets Medallion Award: https://www.hirevets.gov/about
- Institute for Veterans and Military Families at Syracuse University (IVMF): https://ivmf.syracuse.edu
- Military Transition: https://www.military-transition.org
- National Veteran Institute for Procurement (VIP): https://nationalvip.org/
- National Veteran Small Business Coalition (NVSBC): https://nvsbc.org
- Project Opportunity: https://www.project-opportunity.com/
- The Rosie Network: https://therosienetwork.org
- SBA Resources for Veterans: https://www.sba.gov/business-guide/grow-your-business/veteran-owned-businesses
- VA Small and Veteran Business Programs: https://www.va.gov/osdbu/programs/
- **Veteran Assistance Programs:** https://www.sba.gov/federal-contracting/contracting-assistance-programs
- VetBiz VIP Portal (DVA): https://vetbiz.va.gov/vip/
- Veterans Business Outreach Center Search (VBOC) (SBA): https://www.sba.gov/local-assistance/resource-partners/veterans-business-outreach-center-vboc-program
- Veterans' Employment and Training Service (DOL): https://www.dol.gov/agencies/vets
- Veteran Entrepreneur Foundation Investment Program: https://veip.penfedfoundation.org
- Veteran Entrepreneur Portal (VEP) (OSDBU): https://www.va.gov/osdbu/entrepreneur/index.asp
- Veterans Enterprise Training & Services Group (VETS Group): https://www.vetsgroup.org
- VETS First Verification Program (ODSBU): https://www.va.gov/osdbu/verification/index.asp
- Veteran Institute for Procurement (Maryland START Program): https://www.mcccmd.com/veteran-institute-for-procurement.html
- VA Verification Assistance & Counseling Programs: https://www.va.gov/osdbu/verification/index.asp
- Veteran Women Igniting the Spirit of Entrepreneurship (V-WISE): https://ivmf.syracuse.edu/programs/entrepreneurship/start-up/v-wise/
- Women Veteran-Owned Small Business Initiative (WVOSBI): https://www.va.gov/OSDBU/wvosbi.asp



SMALL BIZ BASICS

RESOURCES (MARYLAND)

- Baltimore Metro Women's Business Center: https://baltmetrowbc.org/
 - Ann Frank: ann.frank@morgan.edu
- Black Chamber of Commerce (Maryland): https://www.marylandbcc.org
- Chamber of Commerce (Maryland): https://mdchamber.org/about/
- Department of Commerce-Maryland: https://commerce.maryland.gov/
- Department of Veteran Affairs-Maryland: https://veterans.maryland.gov/
- eMaryland Marketplace Advantage (eMMA): https://emma.maryland.gov/
- Maryland Business Relief Wizard: https://www.reliefwizard.net
- Maryland Capital Enterprises Women's Business Center: https://womensbusinesscenteratmarylandcapitalenterprises.org/
 - Lisa Twilley: ltwilley@marylandcapital.org
- Maryland Entrepreneur Hub: https://marylandentrepreneurhub.com
- Maryland Financial Incentives for Businesses: https://commerce.knack.com/maryland-funding-incentives
- Maryland Manufacturing 4.0 Program: https://commerce.maryland.gov/fund/maryland-manufacturing-4-0
- Maryland Minority Business Enterprise Program: https://gomdsmallbiz.maryland.gov/Pages/mbe-Program.aspx
- Maryland Office of Business Programs (OBP): https://dgs.maryland.gov/pages/smallbusiness/index.aspx
- Maryland Small Business Development Financing Authority: https://mmgcapitalgroup.com/
- Maryland Surplus Property Program: https://dgs.maryland.gov/Pages/SurplusProperty/index.aspx
- Maryland Veterans Chamber of Commerce: https://mdvcc.org/
- Maryland Women's Business Center *Expanded to connect with Bowie State University: https://marylandwbc.org/
 - Angie Duncanson: angie@marylandwbc.org
- Maryland Workforce Exchange: https://mwejobs.maryland.gov/vosnet/Default.aspx
- Maryland Financial Incentives for Businesses
- Mid-Atlantic Veterans Business Outreach Center (VBOC): https://midatlanticvboc.com
- Montgomery County Chamber Community Foundation (MCCCF) Veteran Institute for Procurement (VIP): https://www.mcccmd.com/veteran-institute-for-procurement.html
- **Procurement Technical Assistance Centers (PTAC)-Maryland:** https://www.aptac-us.org/find-a-ptac/? state=MD (PTACS are changing to APEX Accelerators)
- Returning Citizens Inspired to Develop Entrepreneurial (RIDE) Ventures: https://www.edacmorgan.com/about1.html
- TEDCO's Task Force for Women Entrepreneurs: https://www.tedcomd.com/women-programs
- Women Owned and Managed Enterprise Network (WOMEN): https://www.edacmorgan.com/women-entrepreneurship.html

More Resources Can be Found in this Attachment (Published 2021) https://commerce.maryland.gov/
https://commerce.maryland.gov/
https://contracting-guide.pdf
<a href="Documents/BusinessResource/maryland-federal-facilities-contracting-guide.pd





Meet the Team



National Women Veteran's Day Conference: Empowered, Equipped, Elevated: Women Veterans Thriving in Business

WOMEN BUSINESS AFFAIRS PLANNING COMMITTEE

- <u>Dawn L. Tucker</u>, Lead Program Coordinator and Facilitator, President of Lord and Tucker Management Consultants, LLC (LTMC)
- Omar Muhammad, Director at MSU EDAC
- Yvette Racks, Administrative Assistant at MSU EDAC
- <u>Danielle Davis</u> is the State of Maryland's first Veteran-Owned Small Business Enterprise (VSBE) Compliance Manager with the Governor's Office of Small, Minority, and Women Business
- Roslyn Jones, Maryland Department of Veterans Affairs Women Veterans/Inclusion Program Manager

WVE ADVISORY BOARD

- Omar Muhammad, Director MSU EDAC, Podcast Host
- Dawn L. Tucker, Lead Program Coordinator and Facilitator
- Joe Wynn, The Veterans Entrepreneurs Training and Services (VETS) Group
- <u>Crystal Showell</u>, Jollycare-rs (In Process), Retired Head of Contracting Activity,
 Supervisory Contract Specialist at U.S. Department of Treasury
- <u>Lonnette Bryan</u>, CEO & President, GSA Federal Solutions and Retired Federal Employee
- Roslyn Jones, Women Veterans/Inclusion Program Manager, MD Department of Veterans Affairs
- Sharon Jacobs, Strategic Alliances Group, Inc., and N-STEP, Inc.
- <u>Sonya Hopson</u>, PMP CSP, CEO of Sage Services Group LLC, Certifications Contact, BMWBC Counselor
- Ann Frank, GCDF, Director, Baltimore Metropolitan Women's Business Center
- Carla Nelson Chambers, Managing Principal, The Nelson Ideation Group
- Danielle Frisby, Chief Executive Officer, UnBoxing Change
- Michael K. Jackson, Sr. International Trade Specialist, U.S. Commercial Service Baltimore
- <u>Danielle Davis</u>, Veteran-Owned Small Business Enterprise (VSBE) Compliance Manager, Governor's Office of Small, Minority & Women Business Affairs
- <u>Brittany Young</u>, Small Business Specialist & Woman-Owned Small Business Advocate, OSDBU U.S. Department of Treasury

